Financial Statements

Alberta Ballet Company

June 30, 2013



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# Independent Auditor's Report

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To the Board of Directors of Alberta Ballet Company

We have audited the accompanying financial statements of the Alberta Ballet Company (the "Company"), which comprise the statements of financial position as at June 30, 2013, June 30, 2012 and July 1, 2011, and the statements of operations, changes in fund balances and cash flows for the years ended June 30, 2013 and June 30, 2012, and a summary of significant accounting policies and other explanatory information.

### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian Accounting Standards for Not-for-Profit Organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Alberta Ballet Company as at June 30, 2013, June 30, 2012 and July 1, 2011 and its financial performance and its cash flows for the years ended June 30, 2013 and June 30, 2012 in accordance with Canadian Accounting Standards for Not-for-Profit Organizations.

Calgary, Alberta September 27, 2013 Great Thoraton LLP Chartered Accountants

# Statement of Operations Year Ended June 30

Year Ended June 30		2013		2012
Revenues				
Performance	\$	5,157,794	\$	6,046,811
Government grants		2,104,209		1,930,577
Donations		1,760,721		1,208,169
Sponsorship		903,250		529,750
Fundraising events		579,274		213,699
Tuition		1,678,175		1,276,090
School Residence		491,241		122,444
Merchandising		175,843		122,178
Amortization of deferred capital contributions (Note 11)		66,633		53,843
Other		81,877		114,442
GST recovered		<u> 109,356</u>	-	<u> 152,061</u>
		<u>13,108,373</u>	-	11,770,064
Expenses				
Personnel		5,552,637		4,458,259
Performance		2,728,860		3,049,784
Administration		1,114,926		926,935
Facilities		1,079,059		1,072,117
Marketing		1,050,030		1,242,455
Amortization and depreciation (Note 4 and Note 5)		613,467		761,307
Fundraising and development		465,231		176,353
Artistic and creations		119,120		169,014
Merchandising		117,318		73,946
Bad debts & loss on foreign exchange		8,832		12,918
(Recovery) allowance against investment in preferred shares (Note 9)		(39,385)		79,860
Non-recoverable GST	•	<u>134,749</u>	-	<u> 155,452</u>
		12,944,844		12,178,400
	•	12,011,011	-	12,110,400
Excess of revenues over expenses (expenses over revenues)	\$	163,529	\$	(408,336)

# Statement of Changes in Fund Balances Year Ended June 30, 2013

	Operating		Externally Restricted <u>Funds</u>		Internally Restricted <u>Funds</u>	Tota <u>201</u>		Total <u>2012</u>
Fund balances, beginning of year \$	153,684	\$	8,752	\$	893,841	\$ 1,056,27	7 \$	1,464,613
Excess of revenues over expenses (expenses over revenues)	163,529		-		-	163,52	9	(408,336)
Interest earned by restricted fund (Note 12)	-		-		136	13	6	-
Transfer to restricted fund (Note 12)	(100,000)			_	100,000		<u>-</u>	<u>-</u>
Fund balances, end of year (Note 12) \$	217,213	\$ <b>_</b>	8,752	\$	993,977	\$ <u>1,219,94</u>	<u>2</u> \$	1,056,277

# **Alberta Ballet Company Statement of Financial Position**

Glatericiti or i manerali osition			
	June 30, 2013	June 30, 2012	July 1, 2011
Assets Current			
Cash and cash equivalents Short term investments Receivables Grants receivable Prepaid expenses Other assets	\$ 1,162,579 537,464 260,079 186,084 431,155 298,429 2,875,790	\$ 968,734 535,818 133,064 256,500 660,461 225,427 2,780,004	\$ 1,247,654 554,185 180,566 154,500 377,262 264,148 2,778,315
Investment in preferred shares (Note 9) Other long term investments Long term receivables Leasehold improvements and equipment (Note 4) Capitalized artistic creations (Note 5)	8,752 39,045 1,110,340 855,359	8,752 39,045 962,813 852,926	82,663 10,081 - 699,842 1,293,308
	\$ 4,889,286	\$ 4,643,540	\$ 4,864,209
Liabilities			
Current Payables and accruals (Note 7) Deferred revenue (Note 8) Deferred contributions (Note 9)	\$ 400,267 2,732,409	\$ 573,575 2,701,856	\$ 606,569 2,501,575 7,250
	3,132,676	3,275,431	3,115,394
Deferred stabilization grant (Note 10) Deferred donations Deferred capital contributions (Note 11)	85,023 5,000 446,645	85,023 5,000 221,809	85,023 10,727 188,452
Fund balances	3,669,344	3,587,263	3,399,596
Externally restricted (Note 12) Internally restricted (Note 12) Operating	8,752 993,977 217,213	8,752 893,841 153,684	8,752 900,135 555,726
	1,219,942	1,056,277	1,464,613
	\$ 4,889,286	\$ 4,643,540	\$ 4,864,209

Commitments and contingencies (Note 14)

On behalf of the Board

Martin Bragg,
Executive Director

Jeff Fortin,
Chair, Audit Committee

# **Statement of Cash Flows**

Year Ended June 30	2013	2012
Increase (decrease) in cash and cash equivalents		
Operating Excess of revenues over expenses (expenses over revenues) Amortization and depreciation Amortization of deferred capital contributions Allowance against investment in preferred shares Net change in non-cash operating working capital	\$ 163,529 613,467 (66,633) - (43,050) 667,313	\$ (408,336) 761,307 (53,843) 79,860 (183,711) 195,277
Funding and investing activities (Increase) decrease in other investments Capital contributions received Interest earned in Restricted Fund Purchase of leasehold improvements and equipment Purchase of capitalized artistic creations Redemption of investment in preferred shares	(1,646) 291,469 136 (381,413) (382,014)	19,696 87,200 - (468,442) (115,454) 
Net increase (decrease) in cash and cash equivalents	<u>(473,468)</u> 193,845	<u>(474,197)</u> (278,920)
Cash and cash equivalents,  Beginning of year	<u>968,734</u>	<u>1,247,654</u>
End of year	\$ <u>1,162,579</u>	\$ 968,734

### **Notes to the Financial Statements**

June 30, 2013

### 1. Purpose of Organization

As a dynamic member of the Canadian cultural community, The Alberta Ballet Company (the "Company") fosters and promotes appreciation, enjoyment and participation in classical ballet while nurturing the discerning tastes of its audience through performance of acclaimed contemporary masterpieces and new works by gifted choreographers. Through its school, Alberta Ballet fosters and promotes the study, participation and appreciation of dance, and provides superior academic training. Alberta Ballet is a not-for-profit organization incorporated under the Societies Act of the Province of Alberta and is a registered charity under the *Income Tax Act*.

### 2. First-time adoption of Canadian Accounting Standards For Not-For-Profit Organizations

These financial statements are the Company's first financial statements prepared using new Canadian accounting standards for Not-for-Profit Organizations ("ASNPO"). The date of transition to the new accounting standards is July 1, 2012.

The accounting policies presented in Note 3 and resulting from the application of ASNPO were used to prepare the financial statements for the year ended June 30, 2013, the comparative information and the opening statement of financial position as at the date of transition.

### **Exemptions relating to first-time adoption**

Section 1501, "First-time Adoption by Not-for-profit Organizations", contains exemptions to full retrospective application which the Company may use upon transition. The Company did not apply any optional exemptions.

### Impact of transition on net assets as at July 1, 2012

The impact of the transition to ASNPO on the Company's net assets at the date of transition, that is July 1, 2012 is \$nil.

### Reconciliation of excess of expenses over revenues for the year ended June 30, 2012

The excess of expenses over revenues for the year ended June 30, 2012 determined using ASNPO is equivalent to that determined using the previous accounting standards (pre-changeover accounting standards).

#### Statement of cash flows

Accounting standards regarding cash flows included in the new accounting standards are similar to those included in the previous accounting standards. The Company has not made any major adjustment to the statement of cash flows.

### **Notes to the Financial Statements**

June 30, 2013

### 3. Summary of significant accounting policies

The financial statements of the Company have been prepared by management in accordance with ASNPO. Significant accounting policies are summarized below:

The Alberta Ballet Company (the "Company") follows the deferral method of accounting for contributions.

### **Fund accounting**

Revenues and expenses related to program delivery, operation of the School of Alberta Ballet and administrative activities are reported in the Operating Fund.

Endowment contributions and investment revenues are reported in the appropriate externally restricted or internally restricted fund.

### Revenue recognition

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

### **Deferred revenue**

The Company defers revenue from ticket sales until the date of the performance and tuition fees until the date classes begin. Sponsorships and grant revenues are deferred until the period being funded.

### **Deferred contributions**

Restricted donations the Company receives that are related to subsequent use and expense are deferred and recognized as earned revenue when the use and expense is incurred.

### **Deferred capital contributions**

Restricted donations the Company receives for capital purposes are recorded as deferred capital contributions when received or receivable and are taken into income each year in proportion to the annual amortization of the related assets for which the capital contributions were expended.

#### **Donations in-kind**

Donations in-kind of capital assets and contributed materials and services are recognized at the fair value at the date of contribution. Volunteers contribute significant time every year in assisting the Company in a variety of areas. Because of the difficulty of determining their fair value, contributed services related to volunteer activities are not recognized in the financial statements.

### **Notes to the Financial Statements**

June 30, 2013

### 3. Summary of significant accounting policies (Continued)

### Cash and cash equivalents

Cash and cash equivalents include cash on hand, balances with banks and short-term deposits with original maturities of one year or less.

#### Amortization

Office furniture, fixtures and equipment and production equipment are recorded at cost and are amortized on the declining balance method at a rate of 20% annually. Leasehold improvements are amortized on the declining balance method at a rate of 20% annually. Computer equipment and the CRM system are amortized on the declining balance method at a rate of 25% annually.

### Capitalized artistic creations

Capitalized artistic creations include the cost of sets, props, original music scores and costumes for major productions performed by the Company. Capitalized artistic creations are amortized on a straight-line basis over their expected life subject to an annual review by management.

### **Financial instruments**

The Company's financial instruments are measured at fair value when issued or acquired. For financial instruments subsequently measured at cost or amortized cost, fair value is adjusted by the amount of the related financing fees and transaction costs. Transaction costs and financing fees relating to financial instruments that are measured subsequently at fair value are recognized in operations in the year in which they are incurred.

For financial assets measured at amortized cost, the Company regularly assesses whether there are any indications of impairment. If there is an indication of impairment, and the Company determines that there is a significant adverse change in the expected timing or amount of future cash flows from the financial asset, it recognizes an impairment loss in the statement of operations. Any reversals of previously recognized impairment losses are recognized in operations in the year the reversal occurs.

### Use of estimates

The preparation of the financial statements in accordance with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and contingencies at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from and affect the results reported in these financial statements.

### **Notes to the Financial Statements**

June 30, 2013

### 3. Summary of significant accounting policies (Continued)

### Long-lived assets

The Company performs impairment testing on long-lived assets whenever events or changes in circumstances indicate that the carrying value of an asset, or group of assets, may not be recoverable. Impairment losses are recognized when undiscounted future cash flows from use and disposal are less than the asset's carrying value. Any impairment loss is measured as the amount by which the carrying value exceeds the fair value and would be included in the statement of operations for the year.

### Foreign currencies

Transactions denominated in foreign currencies are translated into Canadian dollars at the approximate rate of exchange prevailing at the time of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated to Canadian dollars at the year end exchange rate. Non-monetary assets and liabilities are translated at the approximate rate of exchange prevailing at the transaction date.

4. Leasehold improvements and equipment	4.	Leasehold i	mprovements	and ed	quipment
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4. Ecasciloia improvemento ana equipmen	•					
		<u>Cost</u>		Accumulated Amortization		2013 Net Book <u>Value</u>
Leasehold improvements Office furniture, fixtures and equipment Computers and phone equipment Production equipment CRM system New buildings (Note 6) Nat Christie Centre (Note 6)	\$	1,310,189 410,953 423,645 601,499 504,286 139,080 1,714,923	\$	870,973 314,167 341,765 407,519 344,888 - 1,714,923	\$ -	439,216 96,786 81,880 193,980 159,398 139,080
	\$	5,104,575	\$	3,994,235	\$	1,110,340
		<u>Cost</u>	-	Accumulated Amortization		2012 Net Book <u>Value</u>
Leasehold improvements Office furniture, fixtures and equipment Computers and phone equipment Production equipment CRM system Nat Christie Centre (Note 6)	\$	1,120,338 392,976 399,273 591,366 504,286 1,714,923	\$	782,628 292,218 318,534 360,291 291,755 1,714,923	\$	337,710 100,758 80,739 231,075 212,531
	\$.	4,723,162	\$	3,760,349	\$_	962,813

# **Notes to the Financial Statements**

June 30, 2013

### 4. Leasehold improvements and equipment (Continued)

		Cost	Accumulated Amortization		2011 Net Book Value
Leasehold improvements	\$	888,590	\$ 727,169	\$	161,421
Office furniture, fixtures and equipment		343,834	273,169		70,665
Computers and phone equipment		372,434	296,094		76,340
Production equipment		430,652	322,611		108,041
CRM system		504,286	220,911		283,375
Nat Christie Centre (Note 6)	_	1,714,923	1,714,923	_	<u> </u>
	\$_	4,254,719	\$ 3,554,877	\$_	699,842

Depreciation provided for the current year totalled \$233,886 (2012 - \$205,471).

### 5. Capitalized artistic creations

Sets, props and costumes		Cost		ccumulated Amortization		2013 Net Book Value
Seven Deadly Sins	\$	129,797	\$	129,797	\$	-
Carmina Burana		63,904		63,904		-
Songs of a Wayfarer		105,603		105,603		-
The Fiddle and the Drum		137,427		137,427		-
Othello		293,190		293,190		-
Requiem		83,584		83,584		-
Romeo and Juliet		143,206		143,206		-
Vigil of Angels		71,590		71,590		-
Fumbling Towards Ecstasy		235,685		235,685		-
Cinderella		186,179		175,332		10,847
Love Lies Bleeding		752,572		724,934		27,638
Balletlujah		310,724		103,575		207,149
Upper Room		37,211		12,404		24,807
Pomp Without Circumstance		34,079		11,360		22,719
The Nutcracker	-	1,113,326	_	551,127		<u>562,199</u>
	\$_	3,698,077	\$_	2,842,718	\$_	855,359

### **Notes to the Financial Statements**

June 30, 2013

### 5. Capitalized artistic creations (Continued)

Sets, props and costumes		Cost	Accumulated Amortization		2012 Net Book <u>Value</u>
Seven Deadly Sins	\$	129,797	\$ 129,797	\$	-
Carmina Burana		63,904	63,904		-
Songs of a Wayfarer		105,603	105,603		-
The Fiddle and the Drum		137,427	137,427		-
Othello		293,190	293,190		-
Requiem		83,584	83,584		-
Romeo and Juliet		143,206	143,206		-
Vigil of Angels		71,590	47,726		23,864
Fumbling Towards Ecstasy Cinderella		235,685	157,123		78,562
Love Lies Bleeding		186,179 752,572	164,486 697,296		21,693 55,276
The Nutcracker		1,113,326	439,795		673,531
THE NUICIACKE	-	1,113,320	459,795		073,331
	\$_	3,316,063	\$ 2,463,137	\$_	852,926
					<u>2011</u>
			Accumulated		<u>2011</u> Net Book
		<u>Cost</u>	Accumulated Amortization		
Sets, props and costumes			<u>Amortization</u>		Net Book <u>Value</u>
Seven Deadly Sins	\$	129,797	Amortization 86,531	\$	Net Book
Seven Deadly Sins Carmina Burana	\$	129,797 63,904	<u>Amortization</u> 86,531 63,904	\$	Net Book Value 43,266
Seven Deadly Sins Carmina Burana Songs of a Wayfarer	\$	129,797 63,904 105,603	86,531 63,904 70,402	\$	Net Book <u>Value</u>
Seven Deadly Sins Carmina Burana Songs of a Wayfarer The Fiddle and the Drum	\$	129,797 63,904 105,603 137,427	86,531 63,904 70,402 137,427	\$	Net Book Value 43,266
Seven Deadly Sins Carmina Burana Songs of a Wayfarer The Fiddle and the Drum Othello	\$	129,797 63,904 105,603 137,427 293,190	86,531 63,904 70,402 137,427 293,190	\$	Net Book Value 43,266
Seven Deadly Sins Carmina Burana Songs of a Wayfarer The Fiddle and the Drum Othello Requiem	\$	129,797 63,904 105,603 137,427 293,190 83,584	86,531 63,904 70,402 137,427 293,190 83,584	\$	Net Book Value 43,266
Seven Deadly Sins Carmina Burana Songs of a Wayfarer The Fiddle and the Drum Othello Requiem Romeo and Juliet	\$	129,797 63,904 105,603 137,427 293,190 83,584 143,206	86,531 63,904 70,402 137,427 293,190 83,584 143,206	\$	Net Book <u>Value</u> 43,266  -  35,201  -  -  -
Seven Deadly Sins Carmina Burana Songs of a Wayfarer The Fiddle and the Drum Othello Requiem Romeo and Juliet Vigil of Angels	\$	129,797 63,904 105,603 137,427 293,190 83,584 143,206 71,590	86,531 63,904 70,402 137,427 293,190 83,584 143,206 23,863	\$	Net Book
Seven Deadly Sins Carmina Burana Songs of a Wayfarer The Fiddle and the Drum Othello Requiem Romeo and Juliet Vigil of Angels Fumbling Towards Ecstasy	\$	129,797 63,904 105,603 137,427 293,190 83,584 143,206 71,590 235,685	86,531 63,904 70,402 137,427 293,190 83,584 143,206 23,863 78,562	\$	Net Book <u>Value</u> 43,266  -  35,201  -  -  -
Seven Deadly Sins Carmina Burana Songs of a Wayfarer The Fiddle and the Drum Othello Requiem Romeo and Juliet Vigil of Angels Fumbling Towards Ecstasy Cinderella	\$	129,797 63,904 105,603 137,427 293,190 83,584 143,206 71,590 235,685 153,639	86,531 63,904 70,402 137,427 293,190 83,584 143,206 23,863 78,562 153,639	\$	Net Book
Seven Deadly Sins Carmina Burana Songs of a Wayfarer The Fiddle and the Drum Othello Requiem Romeo and Juliet Vigil of Angels Fumbling Towards Ecstasy Cinderella Love Lies Bleeding	\$	129,797 63,904 105,603 137,427 293,190 83,584 143,206 71,590 235,685 153,639 669,657	86,531 63,904 70,402 137,427 293,190 83,584 143,206 23,863 78,562 153,639 444,530	\$	Net Book
Seven Deadly Sins Carmina Burana Songs of a Wayfarer The Fiddle and the Drum Othello Requiem Romeo and Juliet Vigil of Angels Fumbling Towards Ecstasy Cinderella	\$	129,797 63,904 105,603 137,427 293,190 83,584 143,206 71,590 235,685 153,639	86,531 63,904 70,402 137,427 293,190 83,584 143,206 23,863 78,562 153,639	\$	Net Book

Sets, props, original music scores, costumes and related costs for all productions with the exception of The Nutcracker, are being amortized on a straight line basis over 3 years, subject to an annual review by management.

Sets, props, original music scores, costumes and related costs for The Nutcracker are amortized on a straight-line basis over 10 years, subject to an annual review by management.

Amortization provided for the current year totalled \$379,581 (2012 - \$555,836).

### **Notes to the Financial Statements**

June 30, 2013

### 6. New buildings and Nat Christie Centre

In 2013, the Board of Directors authorized the Company to undertake the renovation of an adjacent building (Rouleau House) and to begin the planning for the construction of a new building to house both the Company and the School of Alberta Ballet. Feasibility studies and other preliminary work are currently underway, with an anticipated capital cost of \$125,000,000.

Deferred capital contributions in the amount of \$125,000 have been received towards the renovation of Rouleau House. Amortization provided for the current year totalled \$Nil.

The Nat Christie Centre is a Government of Alberta designated Provincial Historic Resource and a City of Calgary owned registered historic site that is held by the Company under a long-term lease. The lease expires December 31, 2036 but contains an irrevocable option for an additional 25 years provided no terms of the lease are violated. The lease calls for annual rental payments of \$1.

The investment in significant leasehold improvements to the Centre was amortized over 20 years on a straight-line basis. Amortization provided for the current year totalled \$Nil (2012 - \$Nil). Amortization of deferred capital contributions related to Nat Christie Centre for the current year totalled \$Nil (2012 - \$Nil).

### 7. Payables and accruals

Government remittances (other than income taxes) payable total \$92,267 as at June 30, 2013 (2012 - \$93,565, 2011 - \$104,727).

#### 8. Deferred revenue

Deferred revenue represents ticket sales and tuition fees applicable to the 2013 - 2014 season and sponsorships and grants restricted to future expenditures. The components of deferred revenue are as follows:

		<u>2013</u>		<u>2012</u>	<u>2011</u>
Ticket sales Tuition fees Government grants Sponsorships Dance circle	\$ -	1,712,102 547,232 428,935 15,000 29,140	\$	1,607,754 322,795 675,547 60,000 35,760	\$ 1,615,286 158,658 658,831 50,000 18,800
	\$ .	2,732,409	\$_	2,701,856	\$ 2,501,575

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# **Alberta Ballet Company**

### **Notes to the Financial Statements**

June 30, 2013

#### 9. Deferred contributions

Deferred contributions relate to restricted donations the Company receives that are related to the future development of specific productions.

Changes in the deferred contributions balance are as follows:

		<u>2013</u>		<u>2012</u>
Beginning balance Contributions received Less amounts recognized as revenue in the year	\$ _	- 137,431 (137,431)	\$ _	7,250 43,750 (51,000)
Ending balance	\$_	<u> </u>	\$	

The Artistic Director's Circle of Creation (formerly Guild of Creation) is a group of Albertans who support the Company and provide directed funding for designated projects. Funds raised have been invested in the television production "The Secret of the Nutcracker" and for the artistic creation of new stage productions of The Nutcracker, Love Lies Bleeding and Fumbling Towards Ecstasy.

During the year, the Company received donations of \$137,431 (2012 – \$43,750) from the Artistic Director's Circle of Creation.

### Investment

In 2007, the Company made a \$275,000 investment in Class A redeemable shares and \$1 in one Class B participating share of Nutcracker Productions Inc., a single purpose entity producing a television special currently entitled "The Secret of the Nutcracker". The \$275,000 investment in Class A redeemable shares are redeemable for cash upon successful production. The Class B participating share entitles the Company to a 13% interest in Additional Production Revenue as defined in the contract. During the current year, the Company redeemed 39,385 (2012 – 2,803) Class A shares for \$1 per share in exchange for services provided.

Due to the uncertainty in collecting the remaining amount owed, an allowance of \$79,860 was taken against the balance of the investment in 2012. In exchange for work performed on behalf of the Company in 2013, \$39,385 was reversed from this allowance in 2013. The remaining amount of the investment is fully provided against.

### **Notes to the Financial Statements**

June 30, 2013

### 10. Deferred Stabilization (formerly A.P.A.S.F.) grant

In 2009, the Company received \$9,000 from the Alberta Foundation for the Arts ("AFA") to be added to the working capital reserve of \$403,000 previously provided. As required under the Funding Agreement the working capital reserve may be used for unforeseen operating deficits as defined in the agreement. The stated desire of the AFA is that the Company seek to maintain a working capital reserve equal to the funds advanced for this purpose under the Funding Agreement.

During the year, \$Nil (2012 - \$Nil) of the Deferred Stabilization grant was recognized as revenue in accordance with the terms of the Funding Agreement.

### 11. Deferred capital contributions

Deferred capital contributions relate to restricted donations the Company receives that are related to acquisition of leasehold improvements and equipment.

Changes in the deferred capital contributions balance are as follows:

		<u>2013</u>		<u>2012</u>		
Beginning balance Contributions received Less amounts recognized as revenue in the year	\$ 	221,809 291,469 (66,633)	\$	188,452 87,200 (53,843)		
Ending balance	<b>\$</b> _	446,645	\$_	221,809		
Components of the deferred capital contributions balance are as follows:						
Leasehold improvements and equipment	<b>\$</b> _	446,645	\$	221,809		

### **Notes to the Financial Statements**

June 30, 2013

12. Fund balances		<u>2013</u>		<u>2012</u>	<u>2011</u>
Externally Restricted: Endowment Fund - Crysta T. Lacey	\$.	8,752	\$.	8,752	\$ 8,752
Internally Restricted: Ruth Carse Fund Barbara Moore Coffey Fund Education Fund New Repertoire (new sets, props and costumes) Working Capital reserve	\$	8,954 25,000 85,000 463,023 412,000	\$	8,818 25,000 85,000 363,023 412,000	\$ 8,696 26,903 89,513 363,023 412,000
	\$	993,977	\$	893,841	\$ 900,135

The income derived from the externally restricted fund is awarded annually to the School of Alberta Ballet to support student tuition excused.

The Board of Directors has internally restricted resources to establish the Ruth Carse Fund, the Barbara Moore Coffey Fund, the Education Fund and the New Repertoire Fund as well as to maintain a Working Capital reserve as required in relation to A.P.A.S.F. funding. The income derived from the Ruth Carse Fund is rolled into the fund until it reaches \$10,000, after which it will be awarded to the School of Alberta Ballet. The income derived from the investments related to the Barbara Moore Coffey and Education Funds are awarded annually to the School of Alberta Ballet to support student tuition excused.

During the year, \$136 in interest was earned by the Ruth Carse Fund (2012 – \$122).

### 13. Alberta Ballet Foundation

The Alberta Ballet Foundation, a controlled related party that is accounted for at cost, was established to solicit funding for the sole benefit of the Company by providing financial assistance to that organization in amounts as determined by the Board of Directors of the Foundation. The following transactions occurred between the Alberta Ballet Foundation and the Company:

	<u>2013</u>	<u>2012</u>
Donations to the Alberta Ballet Company	\$ 4,000	\$ 3,450

# **Notes to the Financial Statements**

June 30, 2013

### 13. Alberta Ballet Foundation (Continued)

A summary of operations, financial position and cash flows based upon the audited statement of financial position and statements of operations, changes in net assets and cash flows for the June 30 year end, are provided as follows:

Expenses Donation to Alberta Ballet Company  Excess of revenues over expenses  \$ 4,932 \$  Statement of financial position	Year Ended June 30,			
Revenues \$ 13,090 \$ (4,158) ( (4,158) Donation to Alberta Ballet Company (4,000) ( (4,000) Statement of financial position	<u>2012</u>			
Statement of financial position	9,315 (3,559) ( <u>3,450)</u>			
	2,306			
·	6,294			
	27,231 3,525			
Current liabilities \$\$\$	2,931			
Unrestricted         22,228         1           585,526         58	2 63,296 7,296 60,594 63,525			
Statement of cash flows Cash increase from operations \$ 5,332 \$	2,237			
Cash increase from financing and investing activities	2,237			

### **Notes to the Financial Statements**

June 30, 2013

### 14. Commitments and contingencies

a) Effective June 2011, the Company entered into an 8-year lease agreement for space to house the School of Alberta Ballet. This lease has been increased effective September 2012 to include space for the academic business unit of the School. The Company leases an office in Edmonton expiring in August 2014. The Company leases warehouse space in Calgary for the purpose of building and storing sets and props. The Company also leases a retail and office location in Calgary expiring October 2014. Minimum base rent payable for premises and equipment leases for each of the next five fiscal years is as follows:

2014	\$	366,068
2015		325,480
2016		335,246
2017		334,720
2018	<u>-</u>	269,555
	\$	1,631,069

- b) The Company has arranged an operating line of credit for \$500,000 (2012 \$500,000). As security, the Company has provided the lender a general security agreement over all assets and future acquired assets. At June 30, 2013 and June 30, 2012, the Company has not drawn on this line.
- c) The Company has arranged a Letter of Guarantee in favour of The Canadian Actors Equity Association for \$28,000 (2012 \$28,000) utilizing the same security as per 14 b) above. At June 30, 2013 and June 30, 2012, the Association has not drawn on this guarantee.

### 15. Donations in-kind

During the current year, the Company received donations in-kind of materials and services, the fair market values that are included in the statement of operations as donations revenues, and expenses as follows:

	<u>2013</u>	<u>2012</u>
Marketing Production Administration	\$  101,496 35,476 137,232	\$ 59,092 15,634 80,692
	\$ 274,204	\$ 155,418

### **Notes to the Financial Statements**

June 30, 2013

#### 16. Financial instruments

The Company's financial instruments consist of cash and cash equivalents, short term investments, receivables, grants receivable, investment in preferred shares, other long term investments and payables and accruals.

#### Credit risk

The Company is exposed to credit risk, which is the risk that a counterparty will fail to perform an obligation or settle a liability, resulting in a financial loss to the Company. Credit risk is assessed by management as minimal for the Company. The Company's accounts receivable are primarily due from governments and large corporations and are subject to normal credit risks. The maximum credit risk exposure associated with the Company's financial assets is the carrying amount.

### Liquidity risk

The Company is exposed to liquidity risk, which is the risk that the Company will be unable to generate or obtain sufficient cash to meet its obligations as they come due. Mitigation of this risk is achieved through active cash management. Liquidity risk is assessed by management as minimal for the Company.

### 17. Comparative information

Certain 2012 comparative figures have been reclassified to conform to the current year's presentation.

